

## **JOB DESCRIPTION**

**Job Title:** Tendering Engineer **Reports To:** Commercial Manager

<u>Salary:</u> £22K – £28K (dependant on relevant experience)

Hours: 37.5 (flexi time)

## **Job Summary:**

Reporting to the Commercial Manager, the Tendering Engineer is involved in and responsible for the preparation of formal sales tenders and quotations.

## Role:

- Preparation of technical and commercial tenders:
  - o Preparation of estimates using the Customer's own enquiry and specifications
  - Using Acrastyle's electronic estimating tool to produce cost sheets
  - Liaising with component suppliers when necessary
  - Obtaining necessary approvals
  - Liaising between departments in order to prepare accurate estimates
  - Preparation and submission of formal quotation documents to Customer in a timely manner
  - Off-site meetings/ surveys with Customer as required
- Processing of received Customer purchase orders:
  - Receipt/ review of orders
  - o Issue of orders (paper and electronic) to the Commercial Manager
- Attending inter-departmental pre and post tender meetings:
  - Internal kick-off meetings
  - Internal contract review meetings
- Any other reasonable duties, as required.

Updated: April 2019



## Responsibilities:

- All technical and commercial amendments, discussions and negotiations arising from the submission of a tender throughout the process right up to the order placement.
- Maintaining the integrity and professional image of Acrastyle to her Customers and Suppliers and assisting in the improvement and development of Acrastyle's Tendering systems, procedures and databases.
- Working as both an individual and within a team to prepare and submit tenders to strict deadlines.

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